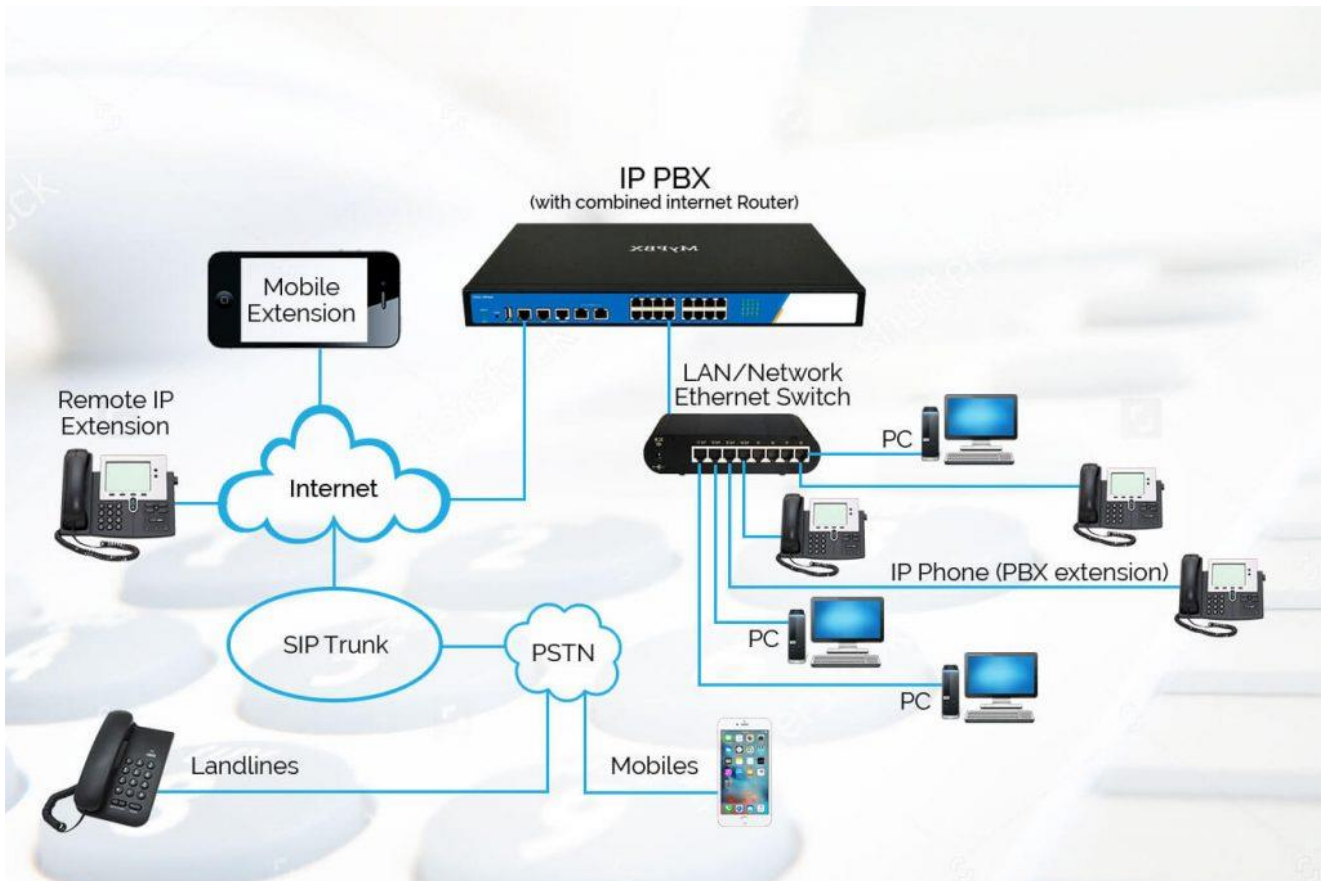


# IP TELEPHONY SYSTEM



We are in agreement that the first thing that comes to mind when wanting to set up a working space, no matter how small, is always mode of communication. Will we provide airtime to each staff member for them to use personal mobile phones? Will we have headsets for each person or per department? How will we manage this? These are just but a few of the questions that come to our minds when thinking of how we will be making calls in the organization.

Have you heard of IP Telephony? IP PBX? Office Telephone System?

Some call it telephone exchange and others PABX. These are names from the past. Today it's mostly known as IP PBX or Office Telephone system. In some quarters you will hear of call manager, a name introduced mainly by Cisco some years back.

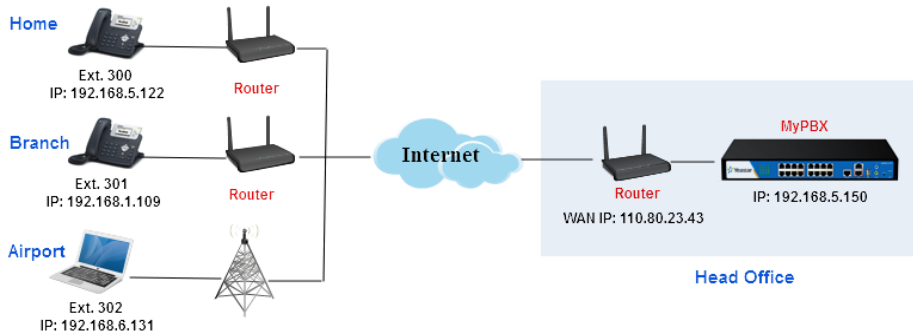
So, what is a PBX?

In essence, a PBX manages calls in an organization. It organizes how calls are received and made.

Four main things matter in a PBX;

1. External Calls
2. Internal Calls
3. Calling Features
4. Call Management

## External Calls



How will the company be reached by external callers? How will customers, suppliers and other external stakeholders call the company? Every PBX must provision for incoming and outgoing calls. This is done by adding lines to the PBX. External calling lines are known as "trunks" often. There are

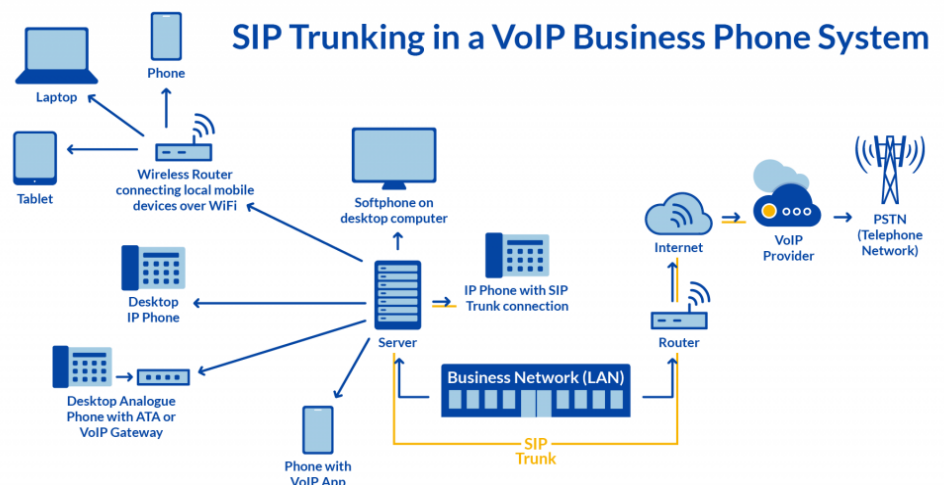
several types of lines (trunks), and these are added to specific types of ports on the PBX. Each trunk line type can make a certain number of concurrent calls, this equals the number of "channels" the trunk has.

a. **Analog trunks** (what telkom used to call landline); - these trunks only carry one channel. That means only one call can be made on this line at a time. These lines also do not show caller ID. On the PBX, analog lines are connected to the FXO lines. So the count of analog lines helps calculate number of FXO trunk ports a PBX needs.

b. **CDMA trunks**; - Telkom had a mobile (020) line, it was based on a technology known as CDMA. However, they sold the CDMA network to DOD and ported all the CDMA lines to their orange GSM network. Hardly is this a requirement in the current market. However, in the rare cases where there is a need, a CDMA gateway is used to connect it to the PBX. This gateway will either be a VoIP or an analog gateway. An analog gateway also known as FCT connects through the analog ports mentioned above; the FXO ports.

A VoIP gateway converts CDMA to IP and connects to the PBX through a network switch.

c. **GSM trunks**; - GSM trunks are indistinguishable from CDMA



trunks. But they use GSM technology which is what your mobile phone uses. Each GSM line is defined by a SIM card and only carries one channel, hence, one simultaneous call per line. Just as CDMA, connections to the PBX is either through GSM-FXO gateway FCT on a PBXs FXO port, or through a GSM-VOIP gateway that connects on a network switch.

GSM-VOIP gateways can come in several port configurations; number of ports equals number of SIM cards you can put in. We have 1 port, 2 port, 4 port, 8 port, 16 port, 32 port and 64 ports. We advocate for only 8 port and below, beyond that, we strongly recommend SIP Trunk.

d. **SIP trunks;** - Sip trunks are the most advanced, and probably the latest telephone trunks. They are based on using the internet protocol, IP to carry telephone signals. Sip trunks are not limited in number of concurrent calls. The buyer specifies how many channels they need, and the telecom service provider configures this to their system. Most common Sip trunks sold in the market are 16 channel and 32 channels. However, customers wishing for more can get more. Sip trunks connect directly to the PBX and may not need additional gateways or cards except in exceptional cases. Just before SIP became popular, there was a TDM technology called E1. An E1 was a digital line, carrying 15 or 32 channels. Some telecom companies like Telkom Kenya and Airtel still provide E1 cards.

## Internal Calls

---

These are defined by extensions. Extensions are phone numbers given to employees to be able to reach out to each one uniquely. Basically, how the receptionist would reach the finance department on call, without having to leave their desk.

Extensions can be physical desk phones or soft phones, which is an app downloaded and installed on your phone. With that, your extension is as mobile as you are.

Analog PBX systems have ports on the PBX for extensions. Each extension is attached to a port on PBX, limiting the number of extensions the organization can have. These ports are known as FXS ports.

For instance if you are selling a Panasonic KTS 8/16, you have 8 FXO trunk lines and 16 FXS extension lines. Thus limited to only 16 extensions.

Technology development brought about IP Telephony systems.

With IP telephony systems that have IP PBX, number of extensions are defined on software; therefore not hardware limited and no FXS ports are present. The limitation of number of extensions can either be defined by software licenses or CPU/RAM of the hardware PBX system. Some systems like 3CX are unlimited in extensions but limited by number of concurrent calls.

# Calling Features

Besides the internal and external calls, the IP based Telephone system comes with many more features that are greatly beneficial to an organization.

- Anonymous Call Rejection- Reject calls from anonymous parties who have explicitly restricted their Caller ID
- Automatic Callback- Enables users who receive a busy condition to monitor the busy party and automatically establish a call when the busy party becomes available. This service can only be activated when calling within the business.
- Call Logs Reports- Provides users with call logs for received, missed and placed calls.
- Call Forwarding Always - Redirect all incoming calls to another phone number. If activated, users must specify a forwarding number.
- Call Forwarding Unreachable - Allows for configuring a location, such as a mobile, where a call should be redirected when the main device is unreachable, for example if there is a power outage at your office.
- Call Hold- Enables users to hold a call for any length of time by pressing a feature key on an IP Phone. Parties are reconnected again when Hold is disabled.
- Call Return- Enables users to call the last party that called, whether the call was answered or not.
- Call Transfer (3rd party consult) - Enables you to consult with the 3rd party before transferring a call.
- Call Transfer (Blind) - Enables users to transfer a call to a 3rd party without consulting the 3rd party. To initiate a blind call transfer, the user presses the 'transfer' button and dials the 3rd party. The user then hangs up.
- Call Waiting - Enables users to answer a call while already engaged in another call.
- Caller ID Block - Enables blocking of identity to the called party.
- Do Not Disturb - An extension can activate a do not disturb to block incoming calls to a call cascade option. Do not disturb can be used to block calls to an extension & to forward calls to an extension.
- Hoteling (Hot Desking) - Companies often reserve a set of cubicles and phones for mobile workers who come into the office from time to time. 'Hoteling' enables mobile users to share office space and phones on an as-needed basis, like a hotel room.
- Last Number Redial- Enable users to redial the last number they called.
- Voicemail (+MWI) - The arrival of new voicemails can be signaled with a visual message indicator at the extension telephone set. New voicemails at shared voice mailboxes can be indicated to a set of extensions. Stuttered dial tone is also provided for sets without message – waiting indicators.
- Auto Attendant- This convenient feature provides you with use of a virtual receptionist. Automated and on-duty 24/7/365, this assistant can answer your phone calls, speaking politely to callers and transferring them to extensions of the appropriate staff members or departments via menu options. It is commonly known as IVR.
- Auto-Call Distribution (ACD) - As an advanced model of the call-search feature, this option can actually locate and connect the correct office and employee to handle each incoming call.





- Business SMS. – With this valuable function, you can direct text messages to your clients, business associates or departmental divisions through your business phone number from your mobile phone.

- Call Barge-In. – This valuable option enables the user to place a call as a conferencing barge. This forced barge-in results in a three-way call along with a listen in or call monitoring capability. Company officials have the option of using a warning tone to announce the barge-in to call participants on the line.

- Call Me Now. – This helpful

feature enables clients to enter their telephone numbers on your business website to reach your company directly.

- Call Recording. – This sophisticated feature supports employee recording, playback, downloading and deletion of all calls, both inbound and outbound. Usually offered as an extension option, users can program this function for use on selected extensions or over their complete systems.
- Conference Bridge. -With this useful function, companies can host their own conference calls. With most VoIP service plans, the average number of participating callers is about 15 to 25 for a reasonable flat monthly charge.

When away from the office, the following useful features can aid employees in placing, receiving and managing business phone calls;

- Day/Night Mode. – This handy feature makes it possible for phone users to designate different calling rules for daytime working hours and night hours when the office is vacant. The nightly mode continues on auto-set until the daytime mode is turned on by staff members.
- Find me/Follow Me. – Working in sync, these two technical options enable receiving calls at different places and/or via different telephones. The Find Me feature discovers the designated employee's location while the Follow Me finds the phone for this location.
- Hunt Group. – This function allows groups of phone extensions to handle certain calls. Related to this feature is Line Hunts, a convenient call option permitting calls from one number to be distributed to multiple lines within a group of phones.
- User Web Portal. – New VoIP service users are granted access to a web portal to manage different aspects and features of their accounts. By using this portal, users can add or cancel usage options, pay their monthly bills, review and edit account settings, manage calls, set phone greetings and other outgoing messages, and direct caller traffic and call distribution.
- Video Conferencing – State-of-the-art VoIP systems for business include video conference calling, providing each participant with a live video view of all other participating callers

**Call Management-** This is the design and implementation of inbound and outbound calls in an organization. This is best elaborated under the various IP PBX systems provided by Talinda East Africa.  
Look out for the next essay coming up.

---

Written by: Faith Kakai, Pre-Sales Engineer

---



Trance Towers, 6th Floor, Tsavo road,  
off Mombasa road.  
P. O. Box 6560, Nairobi, Kenya.  
Tel: +254 20 8077704  
Email: [info@talinda.net](mailto:info@talinda.net)  
Web: [www.talinda.net](http://www.talinda.net)

A decorative graphic element consisting of a thick, curved line that starts as a red arc and transitions into a black arc, curving downwards and to the right.