



Simple • Responsible • Creative



Leading Brands Choose Us

Pullman Nairobi

- Pullman Nairobi
- Wireless Network with 401 access points
- Installed and configured 407 IP TVs and digital signage screens



Grand Riverside

- Video intercom for the 56 units
- Physical Security System and surveillance for all critical areas
- IP Telephony with 60 IP Phones
- Structured cabling of 56 apartments
- Fiber cabling for the 11 floors



Fairmont Mt Kenya Safari Club

- Structured Cabling for all villas
- Robust Wireless Network with 200 access points
- Pulled 5km of fiber network interconnecting all villas



Panari Group

- Fiber cabling interconnecting 25 cottages and staff quotas
- Wireless Network with 120 access points
- Structured Cabling
- Hotel Room TV Systems
- Physical Security with IP Surveillance for resorts



International School of Kenya (ISK)

- Wireless Network for entire campus
- Improved teaching, learning and research for students



Alba Hotel

- Installed and configured 100 IP TVs
- Wireless Network with 100 access points
- Structured Cabling for 83 rooms



United Nations - Ethiopia Office

- United Nations - Ethiopia Office
- Wireless Network (WiFi) for entire conference halls to connect over 10000 delegates
- 50 High density access points for fast internet for 1000 people hall capacity
- Anagement of more than 20 logical networks with the wireless network
- Installed High density wireless solution



Imperial health services

- Structured Cabling
- Asset Tagging
- Wireless network
- 5000 sqm of warehouse automation works



Strathmore University

- Installed a Wireless Network with 300 access points



Strathmore
UNIVERSITY

Ole Sereni Hotel

- Wireless Network with 150 access points
- Installed Wireless Gateway for improved guest user experience



Sankara

- Wireless Network (WiFi) with 150 access points



Melvins Tea House

- Cloud based IP Surveillance to monitor business remotely
- Improved Melvins services to customer
- Improved security



Nairobi Safari Club

- Installed digital signage for all 7 conference halls and reception area
- Improved efficiency and sales through displayed adverts, airport feeds and weather updates



Almasi Serviced offices

- IP & IP-PBX telephony system for 30 wireless phones
- Billing System to track each customers call cost



M-kopa Solar

- Built WiFi Network for Kenya, Uganda and Tanzania
- Built a Virtual Wireless controller to serve the 3 countries
- Built a call centre solution with Voice Over WIFI
- Installed Wireless Network that connected over 100 call centre agents



Mambo Italia

- Installed telephony solution that improved customer service for food ordering
- Provided one central point for the 3 branches to control all inbound calls
- Improved efficiency through Interactive Voice Response (IVR) that allowed pre-recorded messages
- Installed IP Surveillance to improve safety and employee productivity



Palbina Travels

- Improved Palbina's service delivery through installation of call centre solution
- Deployed Interactive Voice Response as a telephony solution



D-light Solar

- Built a call centre solution for Uganda and Kenya offices
- Installed Interactive Voice Response as a telephony solution



Swiss Residence

- Deployed wireless network for the residency
- Installed telephony solution to improve communication
- Designed and built the structured cabling solution



La Salle Catholic Primary School

- Set up IP Surveillance on the entire campus
- Improved monitoring, security and incident reporting on campus



1

Automation

Talinda is a certified KNX partner. We provide turnkey Building Management Systems, Hotel and Guest Room Management Systems and Home Automation. Guaranteeing reduced energy consumption, safety, open and flexible system. It includes controlled lighting, heating, ventilation, air conditioning, smoke detectors, alarm systems and motion sensors.

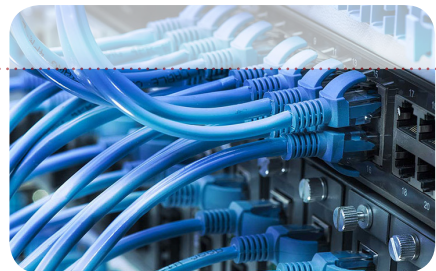


Products & Solutions

2

Structured Cabling/Networking

Network cable systems that are organized in nature for ease of use and management. Includes Cabling, cable housing, cable management, Switching and routing.



3

WIFI systems:

We are known for deploying excellent wireless network system in the market. Delivering best guest experience in every room and all corners of the hotel.



4 IP Telephony Systems

Intuitive, easy for use, durable.
Telephones, PBX systems and Call centers.



5 Hotel TV systems

We provide interactive hotel TV systems for guest communication, entertainment and interaction.
Includes IPTV and MA TV.



6 Digital signage

For advertising, further communication to users, application monitoring and personalized communication.



7 Computing and storage Systems

Data, Voice, Video and application processing systems. Delivered with onsite Virtualized server environments, cloud and a hybrid of both.

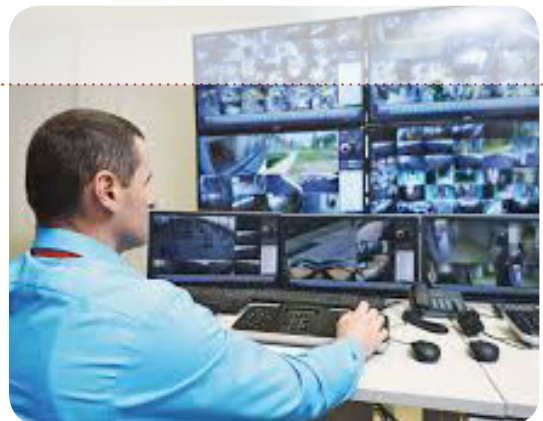
8 Network and computing security systems

Secure your environment from the gateway to the end user points. Firewalls, Antivirus, anti-Malware,



9 Video Surveillance systems

Cameras, cloud or onsite footage storage, video analytics on the footage, Access control systems and video intercom

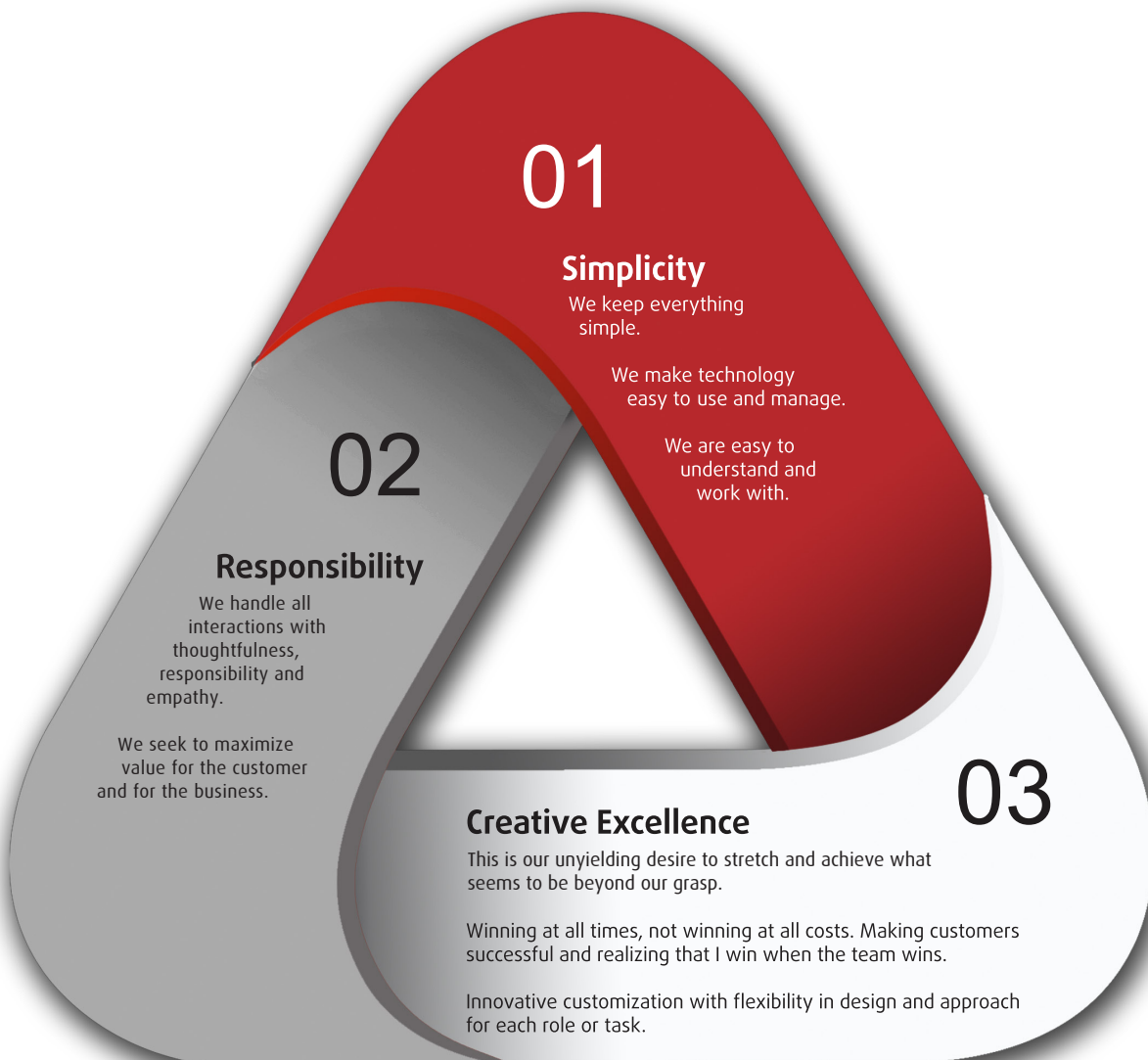


About Us

Talinda East Africa is a turnkey ICT infrastructure solution provider, with an extensive customer base spread over various countries in Africa. We strive at growing relationships with industry stakeholders in Hospitality, Real Estate, Education, Manufacturing and Warehousing, Healthcare, NGOs and corporates. We make ICT infrastructure more powerful yet simpler, enabling your business to work better and grow. Unlike the industry average, we assure a 5-year technology deployment relevance.

With our seasoned engineers and support staff, Talinda East Africa excellently executes on every task seamlessly and effectively. We provide training on the deployed technology to the client and After-sale support services for every project. When a small mistake can cost a fortune, you are better with Talinda.

Our Core Values



Our Partners



Certifications



Milestone

2010

- Company's inception
- Installed first telephony and structured cabling solution

2011

- Delivered IP Voice Core System that saw Kenya Launch it's first ever hosted telephony
- Became a Ruckus Big Dog Partner

2012

- First Turnkey Hotel Project
- Appointed Safaricom Business Service Partner

2013

- Best Ruckus Wireless partner in Kenya
- Built a Virtual wireless controller to serve 3 countries

2014

- 1000 Hotel rooms served
- CISCO SMB Select Partner

2015

- Biggest MICE wireless installation in Eastern Africa
- 5000 sqm of warehouse automation works

2016

- Stanford Seed Certified
- CWNA certification

2017

- Connected over 1000 students on E-learning
- Escene Exclusive distributor

2018

- KNX Certified Partner
- Hoteza Exclusive distributor
- Ruckus Elite Partner
- ABB Exclusive distributor

Talinda East Africa

Trance towers, 6th floor, off Mombasa road, Nairobi, Kenya.
P. O. Box 6560 - 00200 • Email: info@talinda.net, marketing@talinda.net
Tel: +254 20 80 77 704
www.talindaeastfrica.com

Follow us:  TalindaEastAfrica

 [talindaeastfrica](https://www.instagram.com/talindaeastfrica)

 TalindaEAfrica

 [talindaeastfrica](https://www.linkedin.com/company/talindaeastfrica)